2014 Interim Results Presentation





"故(launch)" is an ideogram with the principal meaning of *open* and an extended meaning of *explore* and *set off*.

Following a series of policy adjustments in the industry and the increase in investment and management cost, the number of toll highway projects in traditional mode with commercial value has been decreasing. How to respond to the prevailing situation, innovate and reform and get a balance between industry development and business interests, is the highlight for the future of Shenzhen Expressway. With 故 (launch) as the theme of this year, it reflects currently the most pressing and crucial mission for the Company, which is to timely respond to changes in environment, in order to launch a new direction for the ongoing development of the Company, and to set off a new journey on the development path accordingly.

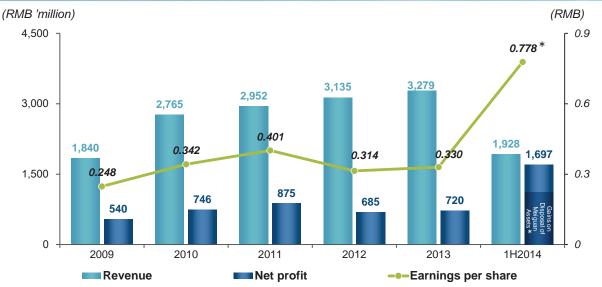
In recent years, the Company has seized the opportunity for assets adjustment and optimization, and proactively explore the opportunities of new investment and the direction of business development. On this basis, the Company will **launch** a new phase of strategic research and decision making work to conduct profound research on the development strategies and business models in and outside the industry, turning a new chapter during the balanced and sustainable development of the Company.



In this report, the total of breakdown and the total may not equal in mantissa due to rounding.

Financial Highlights



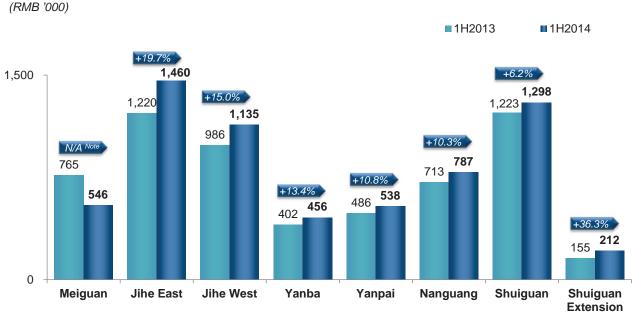


- The financial statements of the Company were prepared in accordance with China Accounting Standards for Business Enterprise (CASBEs), and also were complied with the disclosure requirements under the Hong Kong Companies Ordinance and the Listing Rules of HKEx.
- As the financial statements of JEL Company have been consolidated into those of the Group since 1 July 2011, which represents the business combinations involving entities under common control, the Group made corresponding restatement to the financial statements for the financial years before 2011 according to the relevant requirements of CASBEs.
- * The net profit and earnings per share of the Group recorded a significant increase due to the recognition of Gains on Disposal of Meiguan Assets in the second quarter of 2014 arising from the toll adjustment of Meiguan Expressway. For details, please refer to slide 7 and slide 10.





Average Daily Toll Revenue

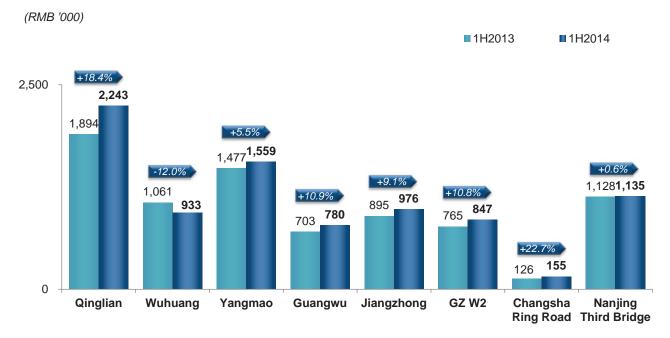


Note: Since 1 April 2014, the toll adjustment proposal of Meiguan Expressway was officially implemented, causing material changes to revenue structure of Meiguan Expressway. Therefore, no YOY change data has been provided.

Operational Performance—Other Regions



Average Daily Toll Revenue



Macro-economy & Policy

- On The macro-economy was generally stable, providing a good foundation for the normal operation of
- There was no material change on toll highway industry policies during the first half of the year.

Operating Condition & Environment

- O Although the construction of the project negatively affected the operational performance of the project and the connected roads, the overall traffic efficiency and operational performance on the projects and the road network would be improved in the long run.
- O The improvement of road network can promote economic development and traffic growth, as well as the overall performance of the projects in the area. Meanwhile, it can also bring short-term negative impacts on the specific project or section.

Business Development



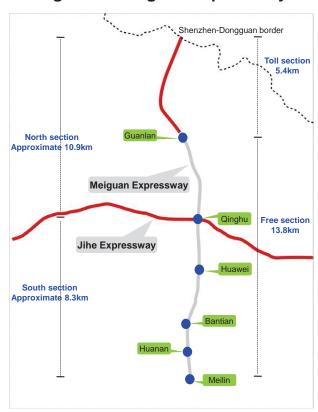
Toll Adjustment of Meiguan Expressway

Toll-free for Meilin to Guanlan section with a mileage of approximately 13.8 km was implemented on 1 April 2014, and the toll for section from Shenzhen-Dongguan border to Guanlan with a mileage of approximately 5.4 km remained.

Shenzhen Government makes cash compensation which includes the compensation of the future income of the Toll Free Section for approximately RMB1,598 million and other relevant costs/expenses for approximately RMB1,102 million (part of the compensation will subject to the audit). The compensation will be paid by installments. The first installment has been received as scheduled.

The implementation of the toll adjustment can reduce operational risks of the Group, stimulate operational performance of the connected roads, and help to lower the overall liability of the Group, improve its financial status and enhance the capability for sustainable development in the future.

Diagram of Meiguan Expressway



Outer Ring Project

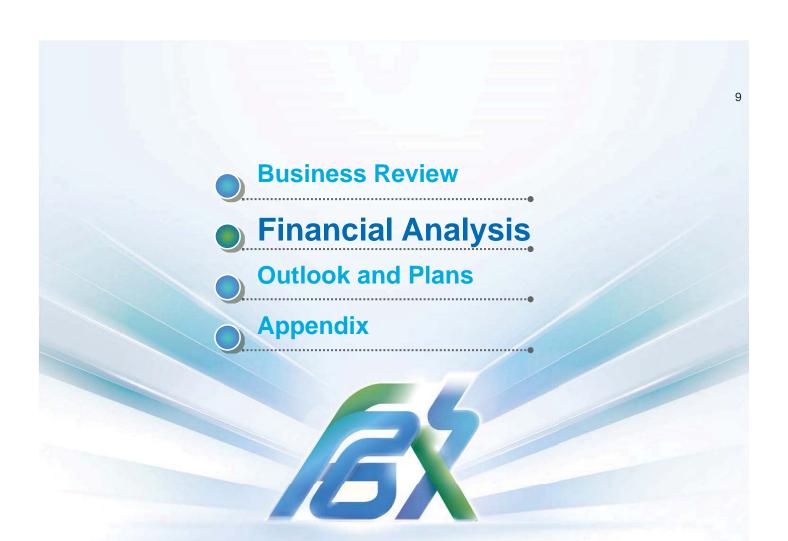
- The overall investment mode is still in negotiations with the Government.
- Cooperate with the Government to organize and arrange the construction works for Foregoing Section:
 - The estimated investment amount is approximately RMB500 million and the capital is arranged by the Government;
 - If fail to reach agreement on the investment and exclusive operation right matters, the Government or other investors determined by the Government will take over it.

Coastal **Project**

- The Coastal phase I was completed in the third quarter of 2013 and the delivery and inspection procedures have also been completed. It is currently subject to the completion settlement and government audit work.
- 🕙 The preliminary design work and other preliminary works of Coastal Phase II are actively being pushed forward.
- The details of the entrusted operation management are still under negotiation with the Government.

Guilong **Project**

- 劉 All construction works, as well as the transfer of BT Project of Guilong Road has been completed.
- Have got the land with an area of approximately 1,240,000 square meters within the development area of Guilong Project relying on BT Project:
 - Conduct the property development with an area of approximately 200,000 square meters;
 - Actively promote the transfer of the land with an area of approximately 200,000 square meters.
- Undertook the entrusted construction business of Longli Resettlement Project. The estimated investment amount was approximately RMB230 million and funded by the local government.



Financial Analysis—Income Highlights



	1H2014 (RMB 'million)	1H2013 (RMB 'million)	Change in Amount (RMB 'million)
Net profit attributable to owners of the Company	1,697	386	+1,312
Earnings per share (EPS) (RMB)	0.778	0.177	+0.601
Return on equity – weighted average (ROE) (%)	15.77%	3.98%	+11.79p.pt
Deducting Gains on Disposal of Meiguan Assets Note:			
Net profit attributable to owners of the Company	580	386	+194
Earnings per share (EPS) (RMB)	0.266	0.177	+0.089
Return on equity – weighted average (ROE) (%)	5.39%	3.98%	+1.41p.pt

Note: The Group recognized Gains on Disposal of Meiguan Assets of approximately RMB1,117 million in the second quarter of 2014, resulting in a corresponding increase in the Group's net profit in 1H2014 of RMB1,117 million.

Financial Analysis—Revenue, Cost & Expenses



	1H2014 (RMB '000)	1H2013 (RMB '000)	Change in Amount (RMB '000)
Revenue	1,928,046	1,489,045	+439,001
Toll revenue	1,465,823	1,362,141	+103,682
Entrusted management services revenue	410,995	76,411	+334,584
Other revenue	51,228	50,493	+735
Cost of services	916,231	693,048	+223,183
Cost of traffic services	738,826	663,601	+75,225
Cost of entrusted management services	148,625	113	+148,512
Cost of other businesses	28,780	29,334	-554
General and administrative expenses	29,439	25,412	+4,027



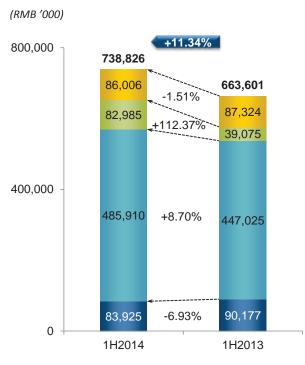
	1H2014 (RMB '000)	1H2013 (RMB '000)	Change in Amount (RMB '000)
Toll highway			
Qinglian	406,055	342,725	+63,330
Jihe East	264,268	220,858	+43,410
Jihe West	205,360	178,501	+26,859
Wuhuang	168,939	191,997	-23,058
Nanguang	142,448	129,092	+13,356
Meiguan	98,909	138,404	-39,495
Yanpai	97,356	87,891	+9,465
Yanba	82,488	72,673	+9,815
Total	1,465,823	1,362,141	+103,682

Note: The toll mileage of Meiguan Expressway was shorten and Wuhuang Expressway was affected by factors including diversion by road network, as a result, the toll revenue recorded a YOY decrease during the Reporting Period.

Financial Analysis—Cost of Traffic Services



Details of Cost of Traffic Services



- ■Employee expenses
- ■Road maintenance expenses
- Depreciation and amortization
- Other business costs
- Qinglian Company completed the maintenance and transfer of Qinglian Class 2 Road during the Reporting Period and recognized road maintenance expense of RMB38 million, resulting in an increase of road maintenance expense of the Group.
- There was corresponding increase in the cost of depreciation and amortisation of the Group during the Reporting Period as a result of the combined effect of growth in traffic volume of the highways, adjustment of unit usage of Qinglian Expressway since 1 July last year and the amount carried forward upon completion of the expansion works of Meiguan Expressway in the end of 2013.
- The entrusted management fee expense of Wuhuang Expressway decreased correspondingly due to decrease in revenue, which in turn resulted in the decrease in other business costs of the Group.

Financial Analysis—Toll Highway Profit



	Cost of Traff	fic Services	Operating Profit (before Interests, Tax and G&A) ^{Note}		
	1H2014 Change in Am (RMB '000) (RMB '000)		1H2014 (RMB '000)	Change in Amount (RMB '000)	
Toll highway					
Qinglian	234,224	+25,533	158,288	+35,434	
Jihe West	45,113	+5,634	154,028	+21,021	
Jihe East	146,213	+24,533	109,228	+16,785	
Wuhuang	91,027	-10,598	73,039	-12,185	
Meiguan	57,283	+8,977	71,230	-14,451	
Nanguang	72,835	+10,115	64,847	+2,158	
Yanpai	42,314	+4,764	52,235	+4,574	
Yanba	49,817	+6,267	30,508	+2,772	
Total	738,826	+75,225	713,403	+56,108	

Note: Operating profit before interests, tax and G&A = operating profit + G&A + interest expense.

Financial Analysis—Profit from Entrusted Construction Management Services (ECMS)



	Income		Cost		Profit (before and 0	
	1H2014 (RMB '000)	Change in Amount (RMB '000)	1H2014 (RMB '000)	Change in Amount (RMB '000)	1H2014 (RMB '000)	Change in Amount (RMB '000)
ECMS projects						
Guilong Project	155,109	+150,472	20,884	+16,399	128,951 Note	+128,951
Coastal Project	226,187	+204,831	141,891	+136,229	71,607	+57,111
Nanping Phase II	3,941	-36,427	-16,059	-5,013	20,000	-28,935
Resettlement Project Phase I	14,193	+13,933	614	+367	13,095	+13,095
Other projects	2,565	+1,775	1,295	+530	-	-
Total	401,995	+334,584	148,625	+148,512	233,653	+170,222

Note: Based on 70% equity interests held by the Company, the profit from Guilong Project attributable to the Company amounted to RMB90,266,000 in 1H2014.

Financial Analysis—Investment Income



	Toll Revenue	Cost of Services	Investment Income of the Group		
	1H2014 (RMB '000)	1H2014 (RMB '000)	1H2014 (RMB '000)	Change in Amount (RMB '000)	
Toll highway					
Joint ventures:					
Changsha Ring Road	27,965	16,378	4,461	+1,195	
Associates:					
Shuiguan	234,886	79,484	31,279	+1,756	
Shuiguan Extension	38,343	29,206	-1,067	+925	
Yangmao	280,491	81,966	32,961	+1,919	
Guangwu	141,187	44,456	16,721	+5,402	
Jiangzhong	176,700	116,064	2,508	-569	
GZ W2	153,263	67,332	6,065	+2,337	
Nanjing Third Bridge	205,422	55,310	13,826	+6,008	
Subtotal	1,258,257	490,196	106,754	+18,973	
Others (including investment income investment income)	from Consulting Con	npany and other	1,547	+9	
Total			108,301	+18,982	

Financial Analysis—Financial Expenses



	1H2014 (RMB '000)	1H2013 (RMB '000)	Change in Amount (RMB '000)
Item			
Interest expenses	272,609	306,256	-33,647
Less: Interest capitalized Interest income Exchange gain/loss and others	- 39,071 (1,698)	- 8,597 15,173 1,985	-8,597 +23,898 -3,683
Add: Time value of provisions for maintenance/resurfacing	+ 4,664	+ (13,171)	-8,507
Financial expenses	239,900	293,672	-53,772
Composite borrowing cost - nominal cost (%)	5.82%	5.86%	-0.04p.pt

Financial Analysis—Assets and Liabilities Highlights



	30 June 2014 (RMB 'million)	31 December 2013 (RMB 'million)	Change in Amount (RMB 'million)
Total equity attributable to owners of the Company	11,323	9,974	+1,349
Net assets per share (RMB)	5.19 4.57		+0.62
Total assets	25,593	22,840	+2,753
of which: Cash and cash equivalents	2,205	1,090	+1,115
Total liabilities	12,917	11,601	+1,316
of which: Total borrowings	9,715	9,298	+417

Financial Analysis—Debt Ratio & Repayment



	30 June 2014	31 December 2013
Debt-to-asset ratio (total liabilities / total assets)	50.47%	50.79%
Net borrowings-to-equity ratio ((total borrowings – cash and cash equivalents) / total equity)	59.25%	73.03%

	1H2014	1H2013
Interest covered multiple ((profit before tax + interest expenses) / interest expenses)	9.23	2.58
EBITDA interest multiple (earnings before interests, tax, depreciation and amortization / interest expenses)	11.06	4.04
Deducting Gains on Disposal of Meiguan Assets*:		
Interest covered multiple ((profit before tax* + interest expenses) / interest expenses)	3.82	2.58
EBITDA interest multiple (earnings before interests, tax, depreciation and amortization* / interest expenses)	5.65	4.04



Borrowing Structure

(as at 30 June 2014)



Financial Analysis—Capital Expenditure



- During the Reporting Period, the Group's capital expenditures mainly comprised the remaining construction investments and settlements of projects such as the reconstruction into an expressway for Qinglian Class 1 Highway, the reconstruction and expansion of Meiguan Expressway, and Nanguang Expressway, totaling approximately RMB194 million.
- During the Reporting Period, the Group's net cash inflows from operating activities and cash return on investments totaled RMB819 million (1H2013: RMB834 million).
- As at the end of the Reporting Period, cash and cash equivalents amounted to RMB2,205 million.
- As at the end of the Reporting Period, unutilized banking facilities amounted to RMB6,207 million.

2H2014 - 2016 Capital Expenditure Plan	2H2014 (RMB '000)	2015 (RMB '000)	2016 (RMB '000)	Total (RMB '000)
Item				
Reconstruction and expansion for Meiguan Expressway	51,700	-	38,306	90,006
Qinglian Project	107,340	13,618	-	120,958
Nanguang Expressway	71,620	10,390	-	82,010
Others (investment in electrical equipments, etc.)	143,098	-	-	143,098
Total	373,758	24,008	38,306	436,072

- **Business Review**
- Financial Analysis
- Outlook and Plans
- Appendix



Major Tasks in 2H2014



Operation management

- Optimize and enhance the efficiency and effectiveness of system operation after the implementation of inter-network toll collection.
- Improve service quality, adjust on marketing initiatives, attract traffic flows, and explore the market potential.
- Complete the maintenance works for highways on schedule and carry out daily highway administration and management.

Construction management

- Push forward the construction progress, achieve management targets.
- Achieve timely recovery of entrusted construction revenue.
- Seize opportunities for market expansion of entrusted construction management.

Major Tasks in 2H2014



Business development

- Conduct the research and negotiation for the proposals in respect of Costal Project and Outer Ring Project.
- Follow up the works of toll adjustment of Meiguan Expressway and the progress of Meilin Checkpoint Urban Renewal Project.
- Advance the progress of the business operation of BT-linked land development.

Financial management

- Timely undertake financing activity so as to lower the capital costs and optimize the debt structure.
- Strengthen the management of funding so as to satisfy the capital needs in operation and development.

Strategy research

- Capture the market opportunities of business development and asset consolidation.
- Conduct in-deepth strategic research and formulate the new five-year strategy.

Meilin Checkpoint Urban Renewal Project



Shenzhen Government intends to adjust the land use of the western land parcel in Meilin Toll Station held by Meiguan Company and Huatongyuan Logistic Centre land parcel held by XTC Company, totaling approximately 131,000 square meters, and of which approximately 96,000 square meters will be changed to land for development and construction in accordance with urban renewal policy for comprehensive development.

- On 8 August 2014, the Company and SZ International entered into the Framework Agreement and will make capital contributions to establish the Project Company to obtain valuable resources of the land of the Meilin Checkpoint Urban Renewal Project.
- The Company and XTC Company (the wholly-owned subsidiary of SZ International) will own 49% and 51% equity interests in the Project Company respectively. The Company's aggregate capital contributions (including initial capital contribution and subsequent capital injection) shall not exceed RMB2.45 billion (the aggregate capital contributions of two parties shall not exceed RMB5 billion).
- The project is situated at geographically advantageous location with obvious advantageous land price. Upon preliminary assessment, the total cost of land is approximately RMB5 billion. The currently planned saleable area is approximately 470,000 square meters
- Subsequent operation plan:
 - Transfer equity interests to brand enterprise in Real Estate;
 - Self-development by the Project Company.
- The Framework Agreement and the relevant arrangements are conditional upon the submission to the general meeting of the Company for approval by the independent shareholders.

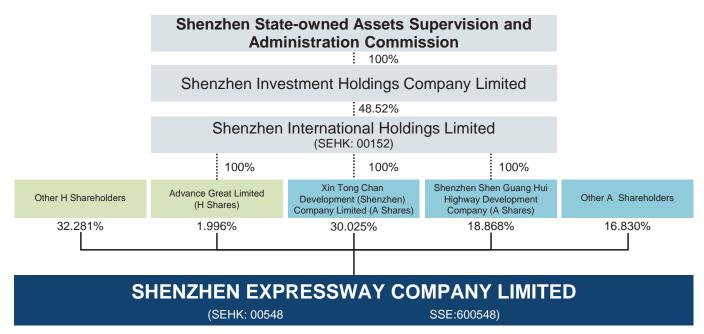
Operation and Development Strategies



- Enhance the overall return on existing projects.
- Relying on the core business of toll highway for further development, attempt to enter into the businesses related to the Company's core business capability.
- Actively seeking for new modes of industrial development with the authorities.
- Pay close attention to and capture the market opportunities of entrusted management business.
- Pay close attention to and study the market opportunities during the process of New Urbanization.



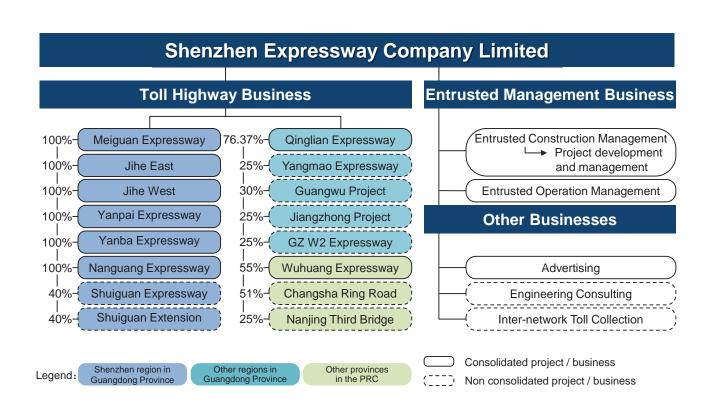




The total share capital of the Company is 2,180,770,326, of which H shares are 747,500,000, accounting for 34.28% and domestic shares are 1,433,270,326, accounting for 65.72%.

Business Structure





Toll Highway Projects Summary



Toll Highway	Interest Held by the Company	Location	Toll Mileage (km)	No. of Lanes	Status	Maturity
Meiguan Expressway	100%	Shenzhen	19.2/5.4 Note	6/8	Under operation	2027.03
Jihe East	100%	Shenzhen	23.7	6	Under operation	2027.03
Jihe West	100%	Shenzhen	21.8	6	Under operation	2027.03
Yanba Expressway	100%	Shenzhen	29.1	6	Under operation	Section A: 2026.04 Section B: 2028.07 Section C: 2035.03
Shuiguan Expressway	40%	Shenzhen	20.0	10	Under operation	2025.12
Shuiguan Extension	40%	Shenzhen	6.3	6	Under operation	2025.12
Yanpai Expressway	100%	Shenzhen	15.6	6	Under operation	2027.03
Nanguang Expressway	100%	Shenzhen	31.0	6	Under operation	2033.01
Yangmao Expressway	25%	Guangdong	79.8	4	Under operation	2027.07
Guangwu Project	30%	Guangdong	37.9	4	Under operation	2027.11
Jiangzhong Project	25%	Guangdong	39.6	4	Under operation	2027.08
GZ W2 Expressway	25%	Guangdong	40.2	6	Under operation	2030.12
Qinglian Expressway	76.37%	Guangdong	216.0	4	Under operation	2034.07
Wuhuang Expressway	55%	Hubei	70.3	4	Under operation	2022.09
Changsha Ring Road	51%	Hunan	34.7	4	Under operation	2029.10
Nanjing Third Bridge	25%	Jiangsu	15.6	6	Under operation	2030.10

Note: Pursuant to the agreement between the Company and Shenzhen Government, the toll mode of Meiguan Expressway has been adjusted since 1 April 2014. The original toll mileage is 19.2 km and now is 5.4 km after the adjustment.

Average Daily Mixed Traffic Volume



(Number of vehicles)	2009	2010	2011	2012	2013	1H2014
Shenzhen region in Guangdong Province						
Meiguan Expressway	98,318	117,244	118,976	124,921	129,769	96,442
Jihe East	93,019	111,530	118,215	128,414	149,896	169,514
Jihe West	72,800	91,111	99,390	106,564	123,343	133,833
Yanba Expressway	16,509	24,313	27,610	28,563	31,260	31,148
Yanpai Expressway	33,763	39,734	38,501	41,473	50,188	52,824
Nanguang Expressway	32,212	50,612	55,995	58,715	75,029	80,061
Shuiguan Expressway	118,064	134,561	124,714	138,285	155,477	157,906
Shuiguan Extension	32,294	40,485	31,941	29,331	39,119	55,429
Other regions in Guangdong Province						
Qinglian Expressway	16,011	18,292	21,445	22,827	28,344	33,018
Yangmao Expressway	17,795	20,066	23,477	26,978	31,481	34,223
Guangwu Project	11,190	17,475	23,089	25,339	27,177	32,851
Jiangzhong Project	50,899	68,476	90,270	90,556	89,467	96,355
GZ W2 Expressway	14,883	28,768	33,493	34,796	42,175	44,436
Other provinces in the PRC						
Wuhuang Expressway	32,412	38,034	37,856	39,712	39,127	39,942
Changsha Ring Road	7,342	8,558	9,516	13,206	14,015	15,730
Nanjing Third Bridge	20,029	22,057	23,293	24,680	29,312	29,252

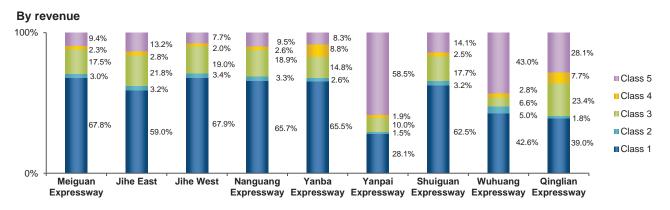
Average Daily Toll Revenue

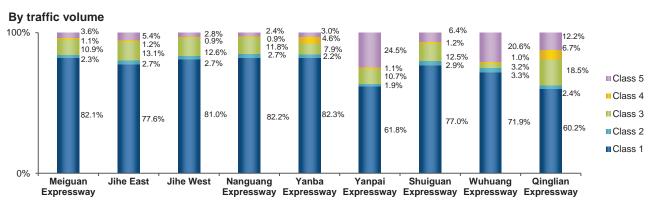


(RMB '000)	2009	2010	2011	2012	2013	1H2014
Shenzhen region in Guangdong Province						
Meiguan Expressway	814.0	951.4	943.2	875.6	803.1	546.5
Jihe East	1,242.0	1,414.7	1,407.1	1,239.9	1,328.8	1,460.0
Jihe West	951.4	1,169.2	1,229.9	1,079.8	1,048.2	1,134.6
Yanba Expressway	213.4	335.4	369.3	387.4	444.1	455.7
Yanpai Expressway	382.6	428.6	463.8	514.0	541.0	537.9
Nanguang Expressway	302.9	523.5	589.0	628.8	787.2	787.0
Shuiguan Expressway	1,072.4	1,229.9	1,122.0	1,204.5	1,297.7	1,297.7
Shuiguan Extension	202.5	250.6	196.7	155.5	176.1	211.8
Other regions in Guangdong Province						
Qinglian Expressway	829.9	1,036.8	1,280.4	1,460.6	1,948.1	2,243.4
Yangmao Expressway	967.5	1,094.9	1,209.4	1,326.2	1,469.2	1,558.9
Guangwu Project	305.7	471.9	644.4	681.3	718.5	780.0
Jiangzhong Project	707.2	870.2	972.4	931.6	924.1	976.2
GZ W2 Expressway	471.0	672.3	740.0	713.0	824.8	847.3
Other provinces in the PRC						
Wuhuang Expressway	1,090.0	1,268.3	1,146.2	1,170.4	1,040.4	933.4
Changsha Ring Road	63.6	72.8	86.3	119.4	143.6	154.5
Nanjing Third Bridge	672.1	782.9	828.6	894.7	1,169.5	1,134.9

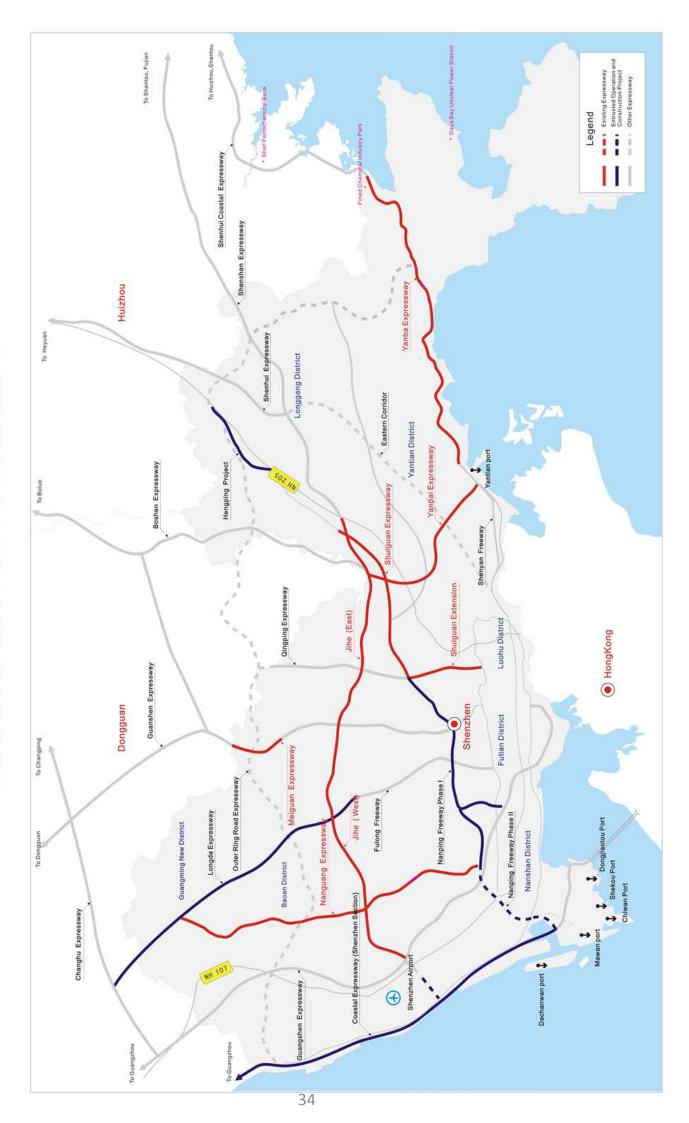
Vehicle Category of Major Highways in 1H2014



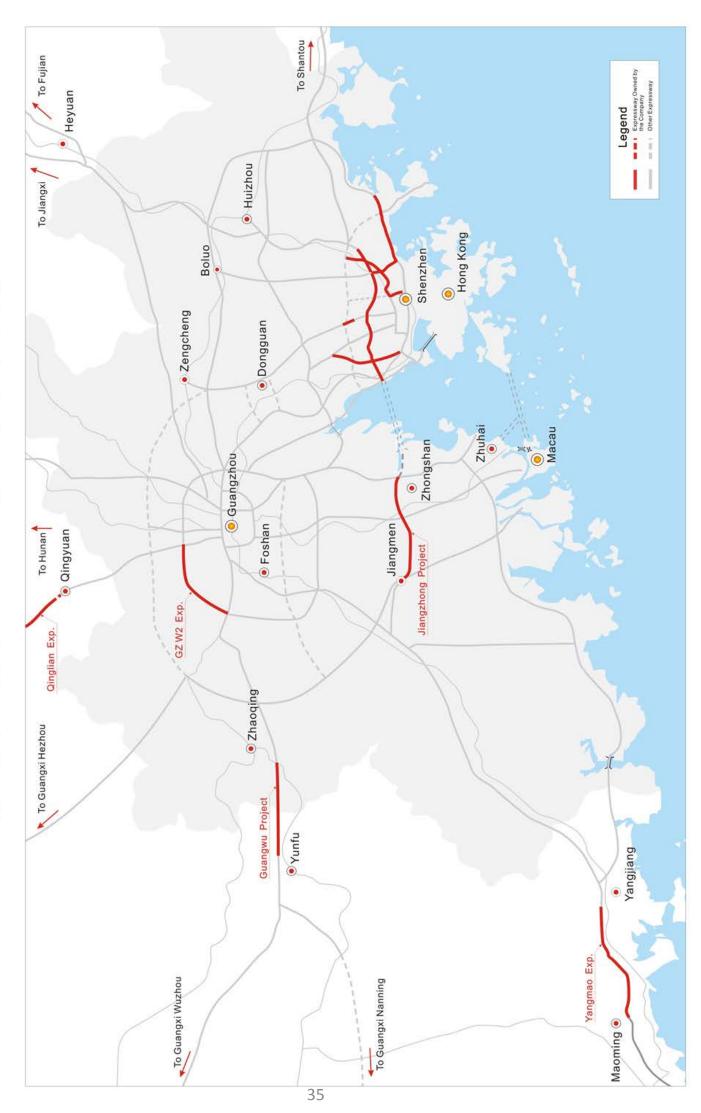




Road Network of Shenzhen



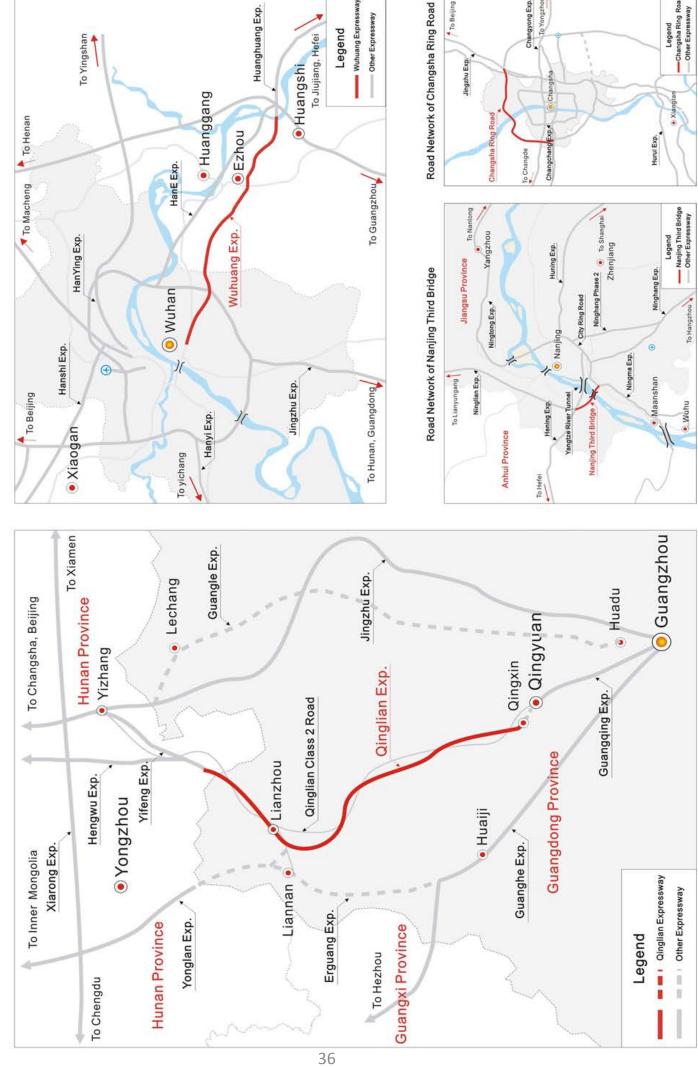
Road Network of Pearl River Delta



Road Network of Qinglian Expressway

Road Network of Wuhuang Expressway

To Yingshan



Wuhuang Expressway

Legend

To Jiujiang, Hefei

Huangshi

Other Expressway

Huanghuang Exp.

Legend
—Changsha Ring Road
—Other Expressway

Hurul Exp.

Changyong Exp.

Jingzhu Exp

Company Declaration

All information presented here is publicly available and for the purpose of understanding the operation and development planning of the Company. The Company might adjust the contents without pre-notice in any forms. Besides, investors should note that the data presented in this document does not constitute an invitation to trade the Company's stock and does not guarantee the performance of the stock in the future.

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