



SHENZHEN EXPRESSWAY COMPANY LIMITED

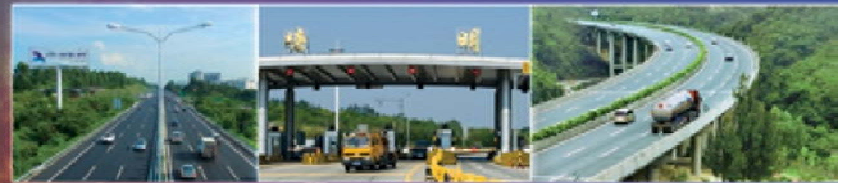
(A joint stock limited company incorporated in the People's Republic of China with limited liability)

Stock Code: 00548(SEHK) 600548(SSE)

韻律

2012

Third Quarterly Results



October 29th, 2012

Overview of Operating Results of Jan-Sep 2012

- A revenue of RMB2.290 billion was recorded, of which toll revenue was RMB2.065 billion, growth speed slowed down YOY
- Excluding the effect of maintenance provisions, cost of services was essentially flat YOY
- Financial expenses increased fast YOY
- A net profit of RMB579 million was recorded and earnings per share was RMB0.265



The financial data presented in this material is prepared in accordance with CAS.
In this material, the total of breakdown and the total may not equal in mantissa due to rounding.

Financial Highlights

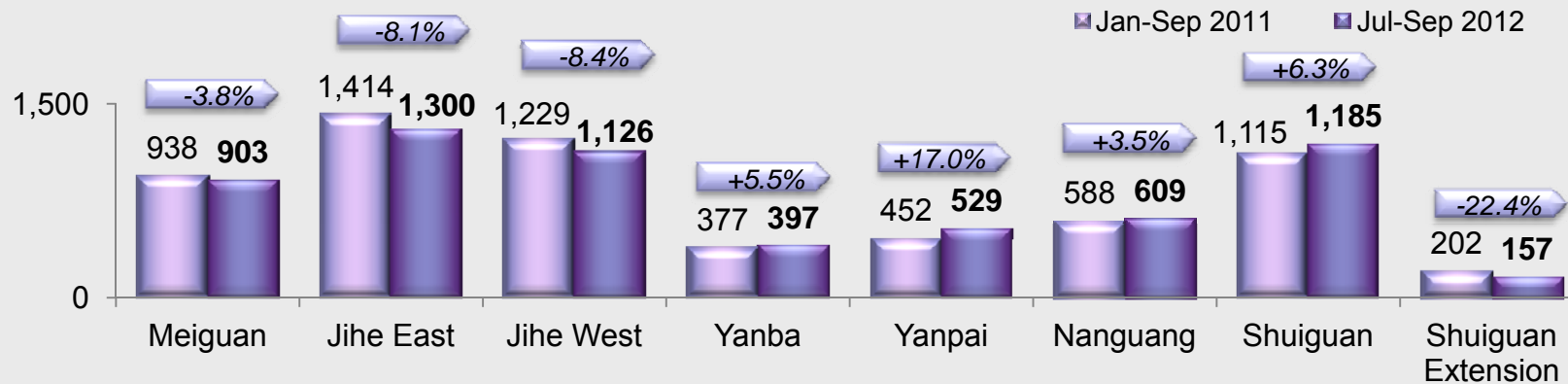
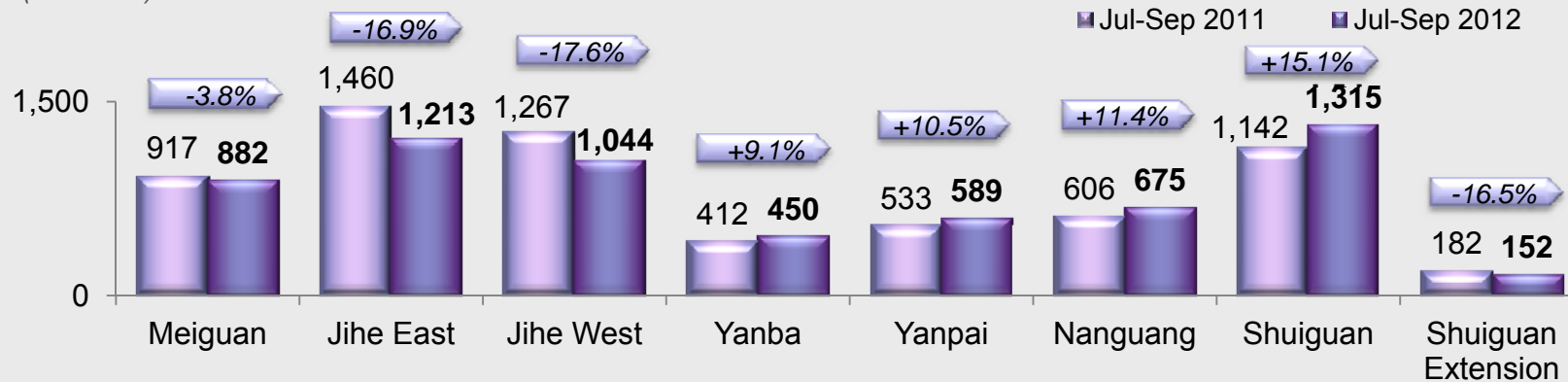
	Jul-Sep 2012	Jul-Sep 2011	Change YOY	Jan-Sep 2012	Jan-Sep 2011	Change YOY
	(RMB' million)			(RMB' million)		
Revenue	730	732	-0.35%	2,290	2,115	+8.27%
of which: Toll revenue	682	696	-1.91%	2,065	2,017	+2.38%
Net profit attributable to owners of the Company	160	355	-54.96%	579	707	-18.20%
<i>FYI: Net profit excluding the effect of maintenance provisions</i>	166	106	+56.27%	598	544	+9.91%
Earnings per share (RMB)	0.073	0.163	-54.96%	0.265	0.324	-18.20%
Return on equity	1.71%	4.01%	-2.30p.pt	6.20%	7.98%	-1.78p.pt

Operational Performance

Shenzhen Region

Average Daily Toll Revenue

(RMB' 000)

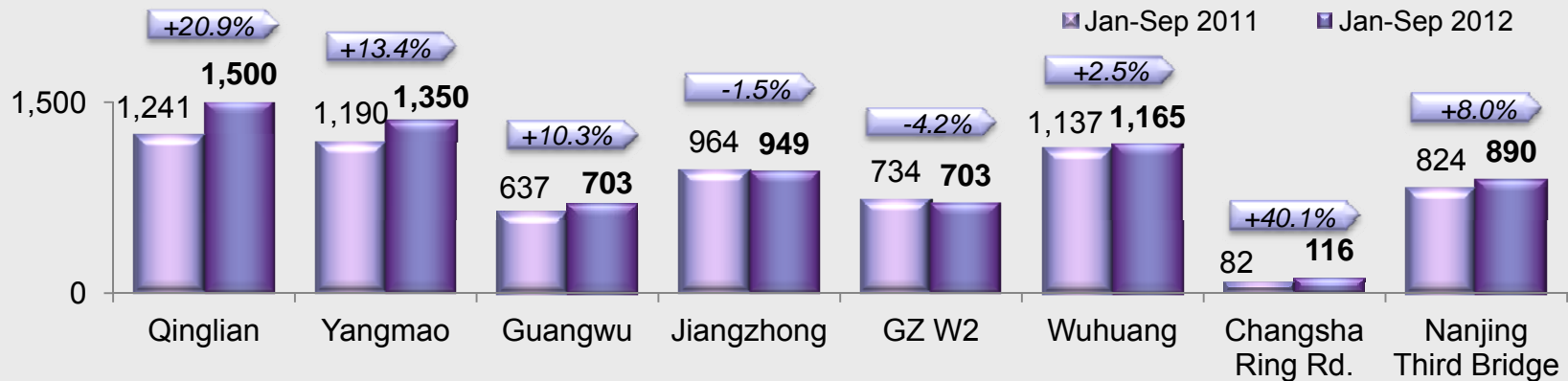
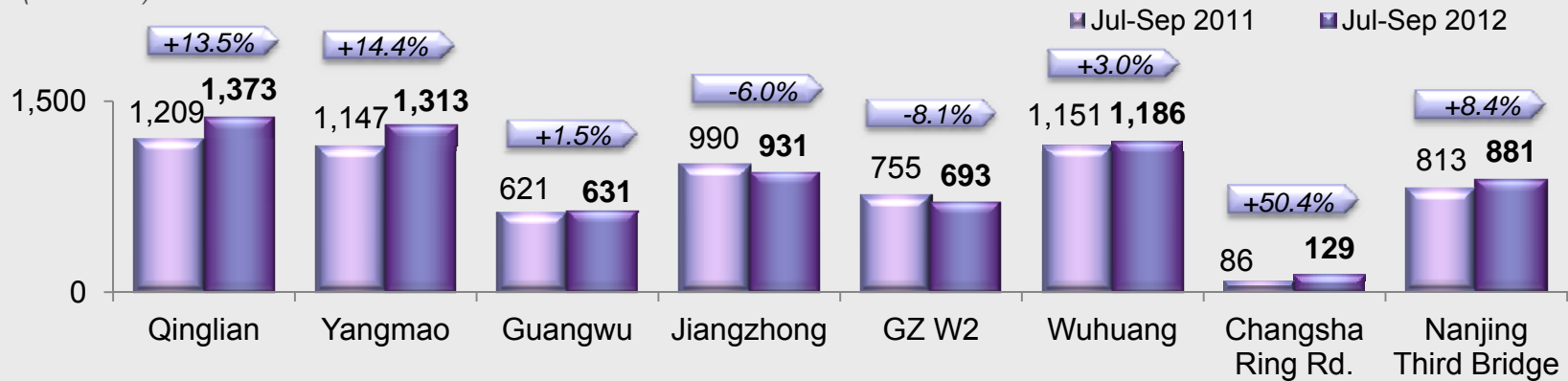


Operational Performance

Other Regions

Average Daily Toll Revenue


(RMB' 000)



Analysis of Operation


- Owing to the slowdown in the growth of macro-economy, the natural growth for projects generally slowed down.
- The operational performances of projects were positively or negatively affected by the changes of road networks.
- The adjustment or promulgation of the industry policies resulted in different degrees of negative effects on the performance of the projects. Of which, Standardization Scheme and subsequent adjustment implemented in Guangdong Province had bigger negative impact on projects in the Province in the third quarter of 2012.
- The toll-by-weight policy has positive effects in different degrees on the toll revenues of Yangmao and Guangwu.

Revenue

	Jul-Sep 2012	Jul-Sep 2011	Change in amount	Jan-Sep 2012	Jan-Sep 2011	Change in amount
	<i>(RMB' 000)</i>			<i>(RMB' 000)</i>		
Revenue	729,642	732,220	-2,578	2,290,270	2,115,318	+174,952
Toll revenue	682,386	695,700	-13,314	2,064,841	2,016,746	+48,095
Other income	47,256	36,520	+10,736	225,429	98,572	+126,857


- ↗ From January to September 2012, the increase of the Group's revenues was mainly attributable to the growth of toll revenue and the income of entrusted construction management services. Of which, the Group's recognition of relevant income of RMB96 million generated from entrusted construction management services based on the government's audit results of the total construction costs of Nanping (Phase I).
- ↗ As a result of the implementation of Standardization Scheme and subsequent adjustment in Guangdong Province, the Group's toll revenue for the third quarter recorded a YOY decrease.


Cost of Services

	Jul-Sep 2012	Jul-Sep 2011	Change in amount	Jan-Sep 2012	Jan-Sep 2011	Change in amount
	(RMB' 000)			(RMB' 000)		
Cost of services	353,204	105,307	+247,897	1,017,827	769,550	+248,277
<i>FYI: Cost of services excluding the effect of maintenance provisions</i>	353,204	446,788	-93,585	1,017,827	1,027,646	-9,818

- Changes in the accounting estimates for the maintenance provisions in the third quarter of 2011 offset cost of services.
- Excluding the effect of maintenance provisions, cost of services from January to September 2012 was essentially flat YOY. The major influential factors include:
 - ▲ the corresponding increase of RMB58 million in the cost of depreciation and amortization of the toll highways as a result of growth of traffic volume;
 - ▲ recognition of the cost of RMB34 million generated from entrusted construction management services of Nanping (Phase I);
 - ▼ the expenses of RMB132 million for the maintenance and improvement works in various highways such as the South Section of Meiguan Expressway during the third quarter of 2011.

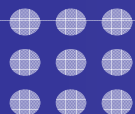
Financial Expenses

	Jul-Sep 2012	Jul-Sep 2011	Change in amount	Jan-Sep 2012	Jan-Sep 2011	Change in amount
	(RMB' 000)			(RMB' 000)		
Financial expenses	156,288	138,665	+17,623	468,375	385,498	+82,877
<i>FYI: Financial expenses excluding the effect of maintenance provisions</i>	147,641	128,237	+19,403	442,741	345,106	+97,635

 From January to September 2012, due to an increase in interest expenses and a decrease in exchange gain, the Group's financial expenses increased by 21.5% YOY. The influential factors include:

- the YOY increase in the Group's average borrowing scale;
- higher capital cost;
- the change in RMB exchange rate.

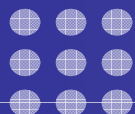
Investment and Borrowings



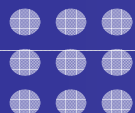
Capital expenditure for the period from January to September 2012: RMB442 million (same period of 2011: RMB604 million)



Total borrowings (as at 30 September 2012): RMB10.268 billion, representing a slight decrease as compared to the end of 2011. However, the average borrowing scale increased YOY during the Period.



Debt-to-asset ratio (as at 30 September 2012): 54.79%
(end of 2011: 57.34%)



Composite borrowing costs for the period from January to September 2012: 5.73% (same period of 2011: 4.56%)



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Company Declaration

All information presented here is publicly available and for the purpose of understanding the operation and development planning of the Company. The Company might adjust the contents without pre-notice in any forms. Besides, investors should note that the data presented in this document does not constitute an invitation to trade the Company's stock and does not guarantee the performance of the stock in the future.