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## 深圳高速公路股份有限公司

## SHENZHEN EXPRESSWAY COMPANY LIMITED

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 0548)

## FIRST QUARTERLY REPORT OF 2005

This report is published simultaneously in Hong Kong and Shanghai on 29 April 2005. This quarterly report is prepared in accordance with the China Securities Regulatory Commission regulations on Disclosure of Information in Quarterly Reports for Listed Companies. All financial information set out in this report has been prepared in accordance with the PRC Accounting Standards and has not been audited. Shareholders of the Company and public investors should exercise caution when trading in shares of the Company.

#### 1. IMPORTANT NOTICE

- 1.1 The Board of Directors and the Directors of Shenzhen Expressway Company Limited (the "Company") confirm that the information in this report does not contain any false information, misleading statements or material omissions, and accept joint and several responsibilities for the truthfulness, accuracy and completeness of the content.
- 1.2 Mr. Zhang Rong Xin, director, was selected by the Company to study in England and unable to attend the meeting, has appointed Mr. Wu Ya De, director, to attend the meeting on his behalf; Ms. Zhang Yang, director, was unable to attend the meeting because she is on duty, has appointed Mr. Lin Xiang Ke, director, to attend the meeting on her behalf; Mr. Wang Ji Zhong, director, was unable to attend the meeting due to health problem, has appointed Mr. Li Jing Qi, director, to attend the meeting on his behalf; Mr. Ho Pak Cho, Denis Morgie, independent non-executive director, was unable to attend meeting due to stay in Australia, has appointed Mr. Poon Kai Leung, James, independent non-executive director, to attend the meeting on his behalf.
- 1.3 The financial statements contained in this first quarterly report of 2005 of the Company have not been audited.
- 1.4 Mr. Yang Hai, Chairman, Mr. Wu Ya De, General Manager, Ms. Gong Tao Tao, Financial Controller and Mr. Sun Bin, Finance Manager, undertake to guarantee the truthfulness and completeness of the financial statements contained in this quarterly report.

## 2. CORPORATE INFORMATION

## 2.1 Basic Information

Stock	Shenzhen Expressway	Shenzhen Expressway
Abbreviation	(A Shares)	(H Shares)
Stock Code	600548 (A Shares)	0548 (H Shares)
	<b>Company Secretary</b>	Securities Officer
Name	Wu Qian	Gong Xin
	19/F., Tower A, United Plaza,	19/F., Tower A, United Plaza,
	No. 5022 Binhe Road North,	No. 5022 Binhe Road North,
Address	Shenzhen 518033, PRC	Shenzhen 518033, PRC
Telephone	755-82945608	755-82945628
Fax	755-82910696	755-82910696
Email	Secretary@sz-expressway.com	Secretary@sz-expressway.com

## 2.2 Financial Information

# 2.2.1 Principal accounting data and financial indices

Unit: RMB

			Increase
			(decrease) at
			the end of the
			reporting
	As at the end	As at the end	period as
	of the reporting	of the previous	compared to
	period	year (31 Dec	the end of the
	(31 Mar 2005)	2004)	previous year
Total assets	7,558,160,508.05	7,518,609,524.83	0.53%
Shareholders' funds			
(excluding minority interests)	6,123,476,476.95	6,023,099,835.53	1.67%
Net asset per share	2.81	2.76	1.81%
Adjusted net asset per share	2.81	2.76	1.81%

	The reporting period (Jan-Mar 2005)	•	Increase (decrease) of the reporting period as compared to the corresponding period of the previous year
Net cash flows from operating activities	132,556,825.57	132,556,825.57	18.20%
Earnings per share	0.046	0.046	11.42%
Return on equity (%)	1.64%	1.64%	Increase 0.04 percentage point
Return on equity excluding non-recurring items (%)	1.50%	1.50%	Increase 0.11 percentage point

Non-recurring item (Jan-Mar 2005)	Amount
Net loss on disposal of fixed asset	-1,841.49
Subsidy income from Government	9,213,129.55
Other non-operating income	200,512.97
Other non-operating expenses	-245,660.31
Impact of the income tax	4,810.95
Total	9,170,951.67

## 2.2.2 Income statement

Unaudited Unit: RMB

		The reporting period		Corresponding period of the		
		(Jan-Ma	ar 2005)	previous year (Jan-Mar 2004)		
Item	Number	Consolidated	The Company	Consolidated	The Company	
1.Income from principal						
operations	1	185,884,878.34	67,271,753.67	150,693,257.64	52,668,870.50	
Less: Costs for principal						
operations	2	40,330,596.74	18,317,624.74	31,497,008.50	13,979,349.71	
Taxes and surcharges for						
principal operations	3	9,601,657.20	3,499,649.04	7,786,324.85	2,739,836.87	
2. Profit from principal operations						
("-" representing loss)	4	135,952,624.40	45,454,479.89	111,409,924.29	35,949,683.92	
Add: Other operating profit ("-"						
representing loss)	5	3,116,592.33	1,531,428.63	1,580,936.12	251,677.09	
Less: Operating expenses	6					
Administrative expenses	7	18,661,663.12	11,294,534.72	14,280,624.69	7,160,721.97	
Finance costs	8	5,790,664.06	2,756,782.47	73,085.62	-3,212,102.28	
3. Operating profit						
("-" representing loss)	10	114,616,889.55	32,934,591.33	98,637,150.10	32,252,741.32	
Add: Investment income ("-"						
representing loss)	11	-712,315.22	66,528,657.11	-1,810,604.74	52,664,971.75	

		The reporting period		Corresponding period of the		
		(Jan-Ma	ar 2005)	previous year (Jan-Mar 2004		
Item	Number	Consolidated	The Company	Consolidated	The Company	
Subsidy income	12	9,213,129.55	9,213,129.55	11,571,822.39	11,571,822.39	
Non-operating income	13	204,312.97	3,800.00	523,751.65	420,125.00	
Less: Non-operating expenses	14	251,301.80	15,065.80	91,467.98	41,396.60	
4. Total profit						
("-" representing						
total loss)	15	123,070,715.05	108,665,112.19	108,830,651.42	96,868,263.86	
Less: Income tax	16	20,603,541.86	8,257,789.93	17,073,694.56	6,752,502.94	
Minority interests						
(consolidated statement)	17	2,059,850.93		1,641,195.94		
Add: Unrecognized investment						
loss (consolidated						
statement)	18					
5. Net profit						
("-" representing net loss)	20	100,407,322.26	100,407,322.26	90,115,760.92	90,115,760.92	

# 2.3 Top Ten Holders of Shares in Circulation

Unit: Share

Total number of shareholders at the end of the reporting period	person shareholde circulating shares, 3	36,682 were holders remaining 481 were
Top Ten Holders of Shares in Circulation		
	Number of shares	~
	in circulation at	
Name of shareholder	the end of the	(A, B, H or
(full name)	reporting period	others)
HKSCC NOMINEES LIMITED (note)	729,023,398	H Shares
MERRILL LYNCH INTERNATIONAL	7,159,483	A Shares
HSBC NOMINEES (HONG KONG) LIMITED	3,832,000	H Shares
ARSENTON NOMINEES LIMITED	3,000,000	H Shares
CHINA GALAXY SECURITIES COMPANY LIMITED	2,973,371	A Shares
BANK OF CHINA — HARVEST FUND MANAGEMENT CO., LTD.	2,670,749	A Shares
BOC INTERNATIONAL INVESTMENT MANAGERS	1,852,510	A Shares
ING BANK N.V	1,599,976	A Shares
UBS LIMITED	1,500,100	A Shares
SOCIAL INSURANCE FUND PORTFOLIO 108	1,420,781	A Shares

Note: The H Shares are held by a large number of people, the Company is not aware of any individual shareholder owning a shareholding that exceeds 5% of the total share capital of the Company.

#### 3. MANAGEMENT DISCUSSIONS AND ANALYSIS

3.1 Brief analysis on the Company's overall operations during the reporting period

### Overall review of the Company's operations during the reporting period

The toll highways operated by the Company and its subsidiaries and joint ventures (the "Group") include Meiguan Expressway, Jihe Expressway (Eastern Section) ("Jihe East"), Jihe Expressway (Western Section) ("Jihe West"), Shuiguan Expressway, Yanba Expressway (Sections A and B) ("Yanba Expressway") in Shenzhen; Changsha Ring Road (Northwestern Section) ("Changsha Ring Road") in Hunan; and Yungang Geputan Bridge ("Geputan Bridge") in Hubei.

During the reporting period, the operations of various major operating highways were satisfactory, with traffic volumes and toll income continuing to grow. The Group has realised an income from principal operations of RMB185.88 million, an increase of 23.35% over the corresponding period of the previous year, and a net profit of RMB100.41 million, an increase of 11.42% over the corresponding period of the previous year.

The Group's major income stream is from Meiguang Expressway, Jihe West, Jihe East, Shuiguan Expressway and Yanba Expressway, the above toll income represents 98.2% of the total principal operation revenue of the Group. During the reporting period, an overview of the toll highways in operation was as follows:

		Average daily mixed traffic flow			Aver	age daily toll rev	enue
			Corresponding			Corresponding	
Principal Toll	Share of	Report	period last		Report	period last	
Highway	income*	period	year	Change	period	year	Change
		No. of	No. of				
		vehicles	vehicles	%	RMB	RMB	%
Meiguan							
Expressway	34.9%	68,882	54,565	26.24	720,548	606,756	18.75
Jihe West	32.1%	39,864	30,380	31.22	663,696	511,591	29.73
Jihe East	19.5%	51,952	38,304	35.63	402,658	301,332	33.63
Shuiguan							
Expressway	7.6%	41,813	33,442	25.03	156,647	132,026	18.65
Yanba							
Expressway	4.1%	8,399	6,905	21.64	83,768	67,188	24.68

<sup>\*</sup> The income of Jihe East and Shuiguan Expressway were proportionally consolidated by the Company according to the shareholding, 55% and 40%, respectively.

During the reporting period, the Group's principal operations are benefit from, the sustained stable growth of Pearl Delta River region, the complete implementation of the CEPA agreement and the overall development of the Pan-Pearl River Delta Economic Circle. Driven by the favorable external environment, the economy and imports and exports of Shenzhen City and its neighboring districts have been sustaining strong growing trends. Commercial exchange, goods transportation, airport passenger flow and people's traveling continued to boost demand for quality and efficient toll road services, which has caused rapid growth in the Group's toll business.

### Explanations on other affecting factors

The associated company of the Company owned operational toll highways including expressway from Yangjian to Maoming ("Yangmao Expressway") and expressway from Guangzhou to Wuzhou (Maan to Hekou Section) ("Guangwu Expressway"). During the reporting period, Yangmao Expressway, which the Company owns 25% equity interest, continues to carry good performance since commencing operation, average daily toll income is approximately RMB 0.60 million, which brings approximately RMB2.38 million profit to the Group. The acquisition of 30% equity interest in Guangwu Expressway project company had been considered and approved at the first extraordinary general meeting of the Company held on 18 February 2005. At the end of the reporting period, the Company already paid all the acquisition expenses of RMB179.18 million. Guangwu Expressway commenced to operate at the end of 2004, the average daily traffic revenue is approximately RMB0.157 million, during the reporting period. The operation result of the reporting period is not recorded in the financial statements of the Group because the acquisition of the equity interest of Guangwu Expressway is not yet formerly completed.

During the reporting period, the principal operation cost increase 28% compare to the same period last year, the main reason is due to the adjustment of the wages of toll collection staff and the provisions for the Inter-road network toll collection service fee according to the Inter-road Network Toll Collection Agreement; Administrative expenses increase 31% compare to the same period of last year, the main reason is due to the auditor, evaluator, lawyer, financial advisor and other consultant fees occurred on investment project during the reporting period; financial expenses increase approximately RMB5.72 million compare to the same period of last year, the main reason is the increase of bank loan and the decrease of bank deposit, and cause the increase of interest expense and the decrease of interest income. Investment loss is the amortization of premium on acquisition of Meiguang Expressway Company etc. During the reporting period, the increase of other receivables is mainly the deposit paid on the acquisitions of highway projects.

3.1.1	Principal sectors of profit from principal	or products representing 10% or more of the total in pal operations	come or total
	Applicable	☐ Not applicable	
	(Unaudited)		Unit: RMB

	Income from	Cost for	Gross profit
By sector or product	principal operations	principal operations	margin (%)
by sector or product	(Jan-Mar	(Jan-Mar	(Jan-Mar
	2005)	2005)	2005)
Toll highway sector:	185,884,878	40,330,597	78.30%
of which: Meiguan Expressway	64,849,282	10,681,996	83.53%
Jihe West	59,732,618	9,180,068	84.63%
Jihe East	36,239,191	4,832,972	86.66%
of which: connected transactions	_		

	Jihe East	36,239,191	4,832,972	86.66%			
	of which: connected transactions			_			
3.1.2	2 the seasonal or cyclical features in the Company's operations						
	☐ Applicable ☑ Not applicable						
3.1.3	3 The Company's profit components during the reporting period (circumstances and reasons for significant changes in the proportions of profit from principal operations, profit from other operations, expenses for the reporting period, investment income, subsidy income or net amount from non-operating activities out of the total profit as compared to last reporting period)						
	☐ Applicable ☑ Not applicable						
3.1.4	4 Circumstances and reasons for significant changes in principal business or its structure as compared to last reporting period						
	☐ Applicable ☑ Not applicable						
3.1.5	Circumstances and reasons for significant ch (gross profit margin) of the principal operation reporting period	•		•			
	☐ Applicable ☑ Not applicable						
3.2	Analysis on the impact of major events and t	their solutions					

## Associated companies investment and construction

Applicable

☐ Not applicable

The construction projects of associated companies of the Company including expressway from Zhongshan to Jiangmen and expressway from Jiangmen to Heshan phase II (called

"Jiangzhong Expressway"), Nanjing Yangtz River Third Bridge ("Nanjing Third Bridge"), Guangzhou Western Second Ring Expressway ("Guangzhou West 2") and Shuiguan Expressway extension section ("Shuiguan Extension") as at the end of the reporting period. The situation is briefly described below:

- (1) Project Companies investment situation: The Company is according to plan or contract to inject approximately RMB 44.34 million in Jiangzhong Expressway capital investment during the reporting period, with aggregated investments totaling approximately RMB249.43 million, representing 81% of the total investment budget as at the end of the reporting period, and to inject approximately RMB 40 million in Guangzhou West 2 capital investment during the reporting period, with aggregated investments totaling approximately RMB102.5 million, representing 41% of the total investment budget as at the end of the reporting period. The Company has already completed capital investment in Nanjing Third Bridge and Shuiguan Extension in 2004.
- (2) During the reporting period, all projects' construction progresses are smooth. Jiangzhong Expressway has about 70% of project been completed, and is expected to be completed in October 2005; Nanjing Third Bridge has about 60% of project been completed, and is expected to be completed ahead of the schedule by the end of 2005; Guangzhou West 2 has about 14% of project been completed, and is expected to be completed at the end of 2007. Shuiguan Extension is about to be completed, it would open to traffic together until the completion of government invested synchronization road in the middle of the year.

### Investment projects already signed and yet to be approved in general meetings

- (1) The Company and its wholly owned subsidiary Mei Wah Industrial (Hong Kong) Limited ("Mei Wah Company") entered into agreements with different parties to acquire a total of 56.28% equity interest of Guangdong Qinglian Highway Development Company Limited with RMB 1,839.20 million on 3 February 2005. The relevant announcement has been published in Shanghai Securities News and Securities Times on 16 February 2005. The Company has already sent the notice to its shareholders that the second extraordinary general meeting 2005 is to be held on 23 May 2005, to consider and if thought fit, pass the related resolutions. As at the end of the reporting period, the Company has already paid deposit of RMB 395.47 million according to the agreements.
- (2) The Company and its wholly owned subsidiary Mei Wah Company and the Company's connected party Flywheel Investments Limited entered into agreements with different parties on 19 March 2005 to acquire effectively 100% of the equity interest of Hubei Magerk Expressway Management Private Limited for an aggregate consideration of HK\$ 1,188.42 million, the Company and Mei Wah Company acquire 55% of equity interest with consideration of HK\$ 653.63 million (RMB 692.85 million). The relevant announcement has been published in Shanghai Securities News and Securities Times on 22 March 2005. The Company has already sent the notice to its shareholders that the third extraordinary general meeting 2005 is to be held on 3 June 2005, to consider and if thought fit, pass the related resolution. As at the end of the reporting period, the Company has already paid deposit of HK\$ 10 million according to the agreement.

### **Project Construction**

- (1) During the reporting period, Yanpai Expressway ("Yanpai Expressway") construction progress is smooth. The capital investments injected during the reporting period is RMB82.56 million. As at the end of the reporting period, about 36% of the main construction project has been completed, and is expected to be completed at the beginning of 2006. Nanguang Expressway and Yanba Expressway section C are in the preliminary preparation work, both projects have not commenced construction during the reporting period.
- (2) As at the end of the reporting period, the Nanping Freeway Phase I project ("Nanping Project"), which the Company was appointed as project administrator, currently, about 37% of the main construction project has been completed, and is expected to be completed at the beginning of 2006. Since 2005, Shenzhen Financial Bureau pays the construction cost of Nanping Project directly to subcontractor instead of paying to the Company. Shenzhen Financial Bureau will prepay the management project fee to the Company quarterly which is calculated at 2.5% of the estimated construction cost. As at the end of the reporting period, another entrusted construction project Hengping freeway west section ("Hengping Project"), currently, almost 10% of the main construction project has been completed. At present, the land requisitioning and demolition work relating to the Hengping Project is falling behind schedule and the completion date will be delayed. The whole project is expected to be completed in the second half of 2006. As the Company is not required by the agreement to be responsible for land requisitioning and demolition, the Company's performance in accordance with the construction schedules as stipulated in the agreement will not be affected.

### Change of Directors and Supervisor

Mr. Chen Chao, Mr. Zhong Shan Qun and Ms. Tao Hong have resigned as directors of the Company and Mr. Wang Ji Zhong has resigned as supervisor of the Company all with effect from 8 April 2005.

Mr. Yang Hai, Mr. Li Jing Qi and Mr. Wang Ji Zhong have been appointed as directors of the Company and Mr. Chen Chao has been appointed as supervisor of the Company at the 2004 annual general meeting of the Company held on 8 April 2005. Mr. Yang Hai has been appointed as the Chairman of the Company at the directors' meeting of the Company and Mr. Chen Chao has been appointed as the Chairman of the supervisory committee of the Company at the supervisors' meeting of the Company both held on 8 April 2005 respectively.

The relevant announcements have been published in Shanghai Securities News and Securities Times on 21 February 2005 and 11 April 2005 respectively.

3.3		I reasons for changes in accounting policies, accounting estimates, ation and significant accounting errors during the reporting period
	☐ Applicable	✓ Not applicable

3.4		the Board and the Supervisory Committee on the "qualified of audited financial statements
	☐ Applicable	✓ Not applicable
3.5	Profit warning with reasons on a possible reversal to losses of the accumulated net profit from the beginning of the year to the end of the next reporting period or on a substantial change when compared to the corresponding period in the previous year	
	☐ Applicable	✓ Not applicable
3.6	Ongoing adjustme	ts by the Company on announced annual business plan or budget
	☐ Applicable	✓ Not applicable
Mr. \ Ms Zhon (Inde	Wu Ya De (Director and Zhang Yang (Director); gg (Director); Mr. Ho ependent non-executive	cement, the directors of the Company are: Mr. Yang Hai (Chairman of the Board); General Manager); Mr. Zhang Rong Xing (Director); Mr. Lin Xiang Ke (Director); Mr. Chiu Chi Cheong, Clifton (Director); Mr. Li Jing Qi (Director); Mr. Wang Jiak Cho, Denis Morgie (Independent non-executive Director); Mr. Li Zhi Zheng Director); Mr. Zhang Zhi Xue (Independent non-executive Director) and Mr. Poon and the non-executive Director).
		By Order of the Board
		Yang Hai
		Chairman

Shenzhen, the PRC, 28 April 2005

Please also refer to the published version of this announcement in The Standard.